AFRICAN GRAIN TRADE SUMMIT

# RESILIENT GRAIN MARKETS: UNLOCKING AFRICA'S FOOD SECURITY POTENTIAL

2ND-4TH, OCTOBER 2025 | ZANZIBAR, TANZANIA

Main Session 1

## High-Level Grain Trade Media Dialogue.

**From agreement to action:** Will AfCFTA deliver resilient grain markets and food security for Africa?

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**Session** Sponsors:

idh transforming markets

MSA Business Group

RESILIENT GRAIN MARKETS: UNLOCKING AFRICA'S FOOD SECURITY POTENTIAL

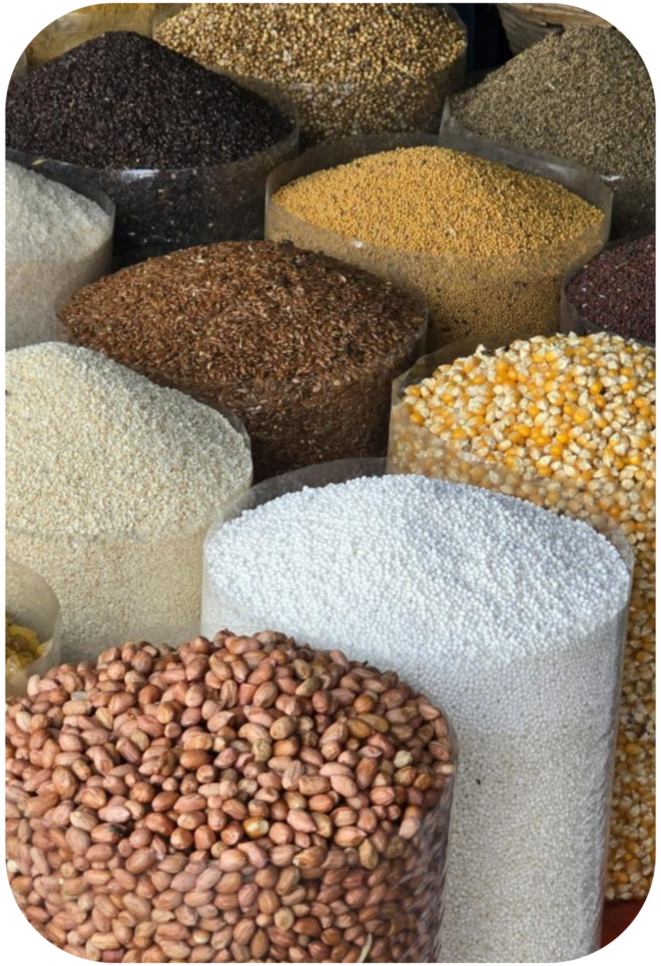
# Policy Brief:

# Unlocking the potential of East Africa's Grain Trade

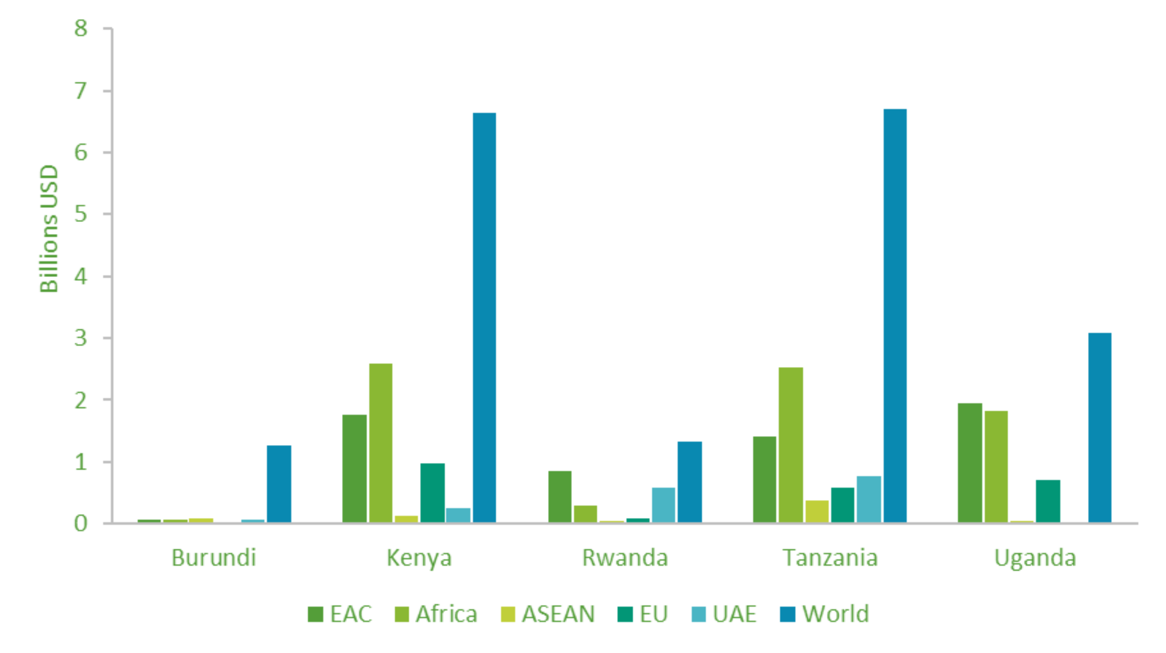
idh transforming markets

## Context and rationale

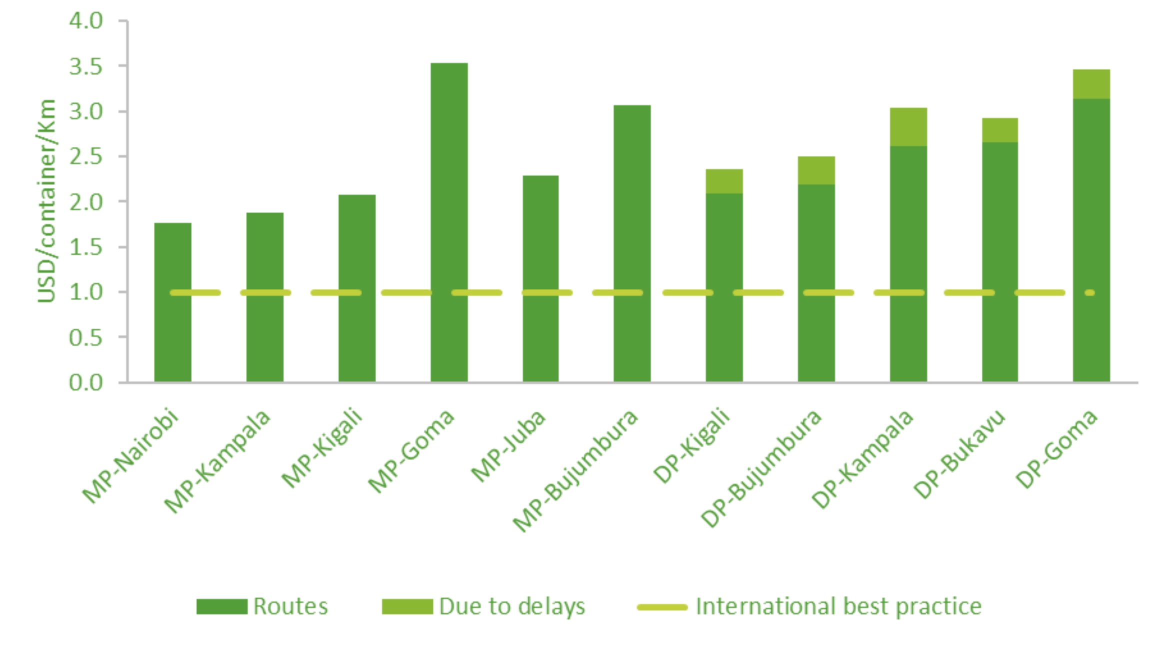
- Main question: How does policy environment affect the private grain trader companies?
- Background:
  - Persistent reliance on **imports**
  - Significant integration efforts… But **not enough**
- **Data-driven approach**: IDH programs + external data
- **Policy Brief**:
  - 4 key challenges
  - Recommendations



# Disincentives: policy ineffectiveness + inadequate infrastructure

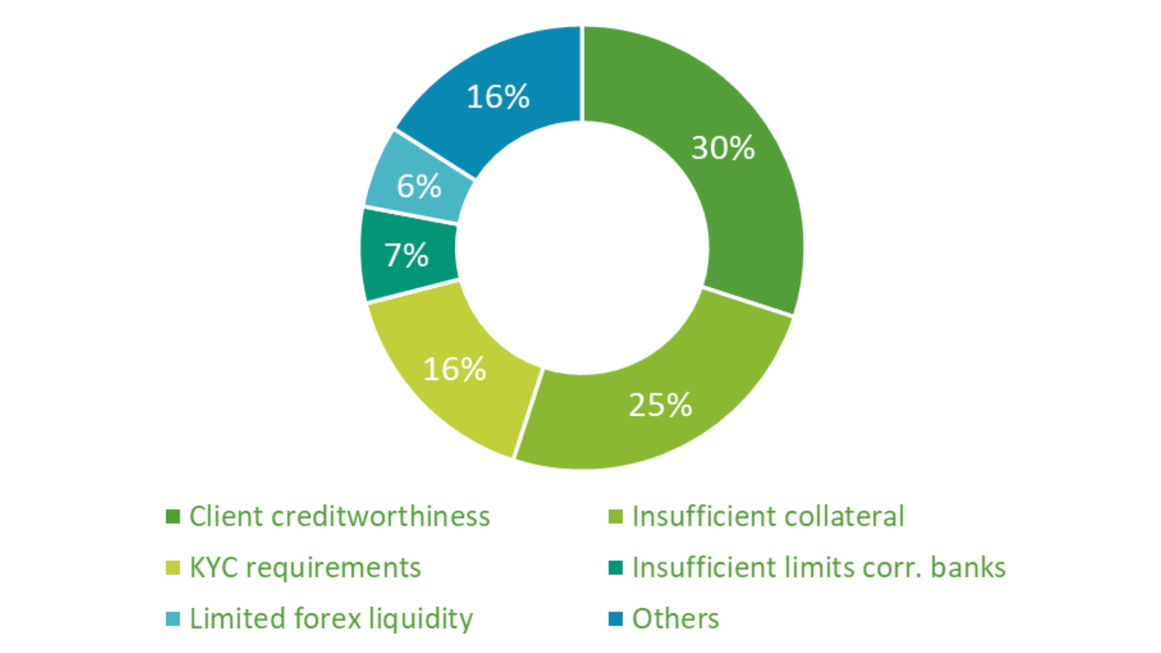



(High) EAC's extra-regional exports

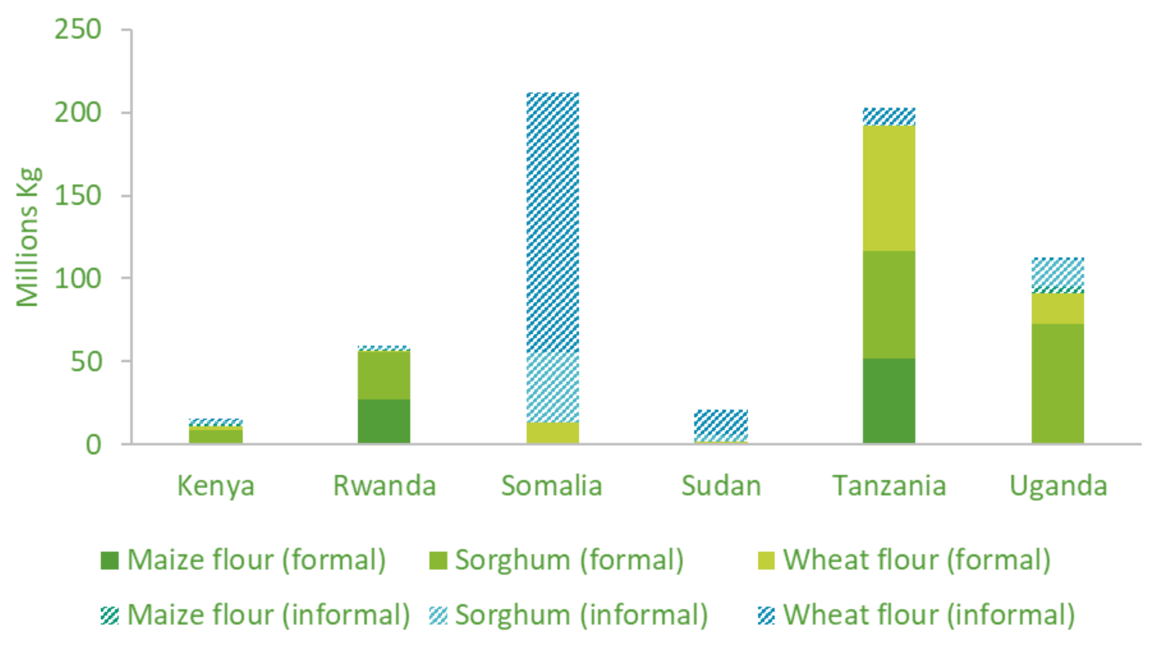



(High) Costs of transportation

# Reduced participation: limited access to finance + informal trade




Main reasons for SME's rejection (KY/TZ)




EA's formal/informal grain movement

# Policy recommendations

1. Improving **policy implementation**
   - Strengthening NTBs resolution (support CUP, CMP)
   - Supporting CET implementation
2. Supporting **formalization of informal traders** (e.g., STR)
3. Improving **trade infrastructure**
4. Enabling (digital) **trade finance facilities**

# THANK YOU.